

# Advanced Cross-Cultural Psychology

PSY5022

Fall 2017

24,693 RMB

## Information

**Time:** Thursday, 9:30am-12:15pm  
**Place:** Florida Tech Commons Room 205 (Central Conference Room)  
**Instructor:** Dr. William K. Gabrenya, Jr.  
**Language of Instruction:** English  
**Phone:** +1 (321) 674-8104  
**Office Hours:** Make appointment - Main office  
**E-mail:** [gabrenya@fit.edu](mailto:gabrenya@fit.edu)

**Text:** None

**Readings:** Will be placed on the Canvas course site.

## ReadMe

Welcome to Advanced! Cross-Cultural Psychology! Cross-Cultural Psychology is surely the most important field in Psychology and perhaps in all of social science, so this course is designed to introduce you to emerging theories and the most important skills needed for this all-important field.

This methodology component of this course combines classic cross-cultural methods with methods designed for Work and Organizational Psychology, referred to in some regions as Industrial/Organizational Psychology. The goal of the course is to provide students with advanced skills for performing comparative WOP research and for doing applied work in the field across cultures and linguistic groups.

The course will be taught as a seminar with multiple applied projects.

## Grading

Seminar presentations	10%
Seminar discussion	25%
Exams	20%
Projects	30%
Research Proposal	15%

## Schedule and Readings List

Please see the PDF files posted on Canvas for the Schedule



## Reading and Discussion

Most class time will be devoted to discussing research articles. Students will take turns presenting articles.

## Research Projects

We will perform projects related to the most important methods used in cross-cultural WOP. The projects will be undertaken by individuals. Deliverables will vary across projects.

## Research Proposal

A truncated research proposal will be written by students based on their own research interests. The proposal will be wholly focused on methodology and data analysis, with only a minimal Introduction section.

## Exams

The course will provide the pleasure of two short take-home exams.

## Readings and Projects Schedule

PSY5122: Advanced Cross-Cultural Psychology/Research Methods

V3.0

Fall, 2017 / Bill Gabrenya

Wk	Date	Topics	Reading [presenter]	Project
1	8/24	Some background material	Henrich, J., Heine, S., & Norenzayan, A. (2010). The weirdest people in the world? <i>Behavioral and Brain Sciences</i> , 33 (2-3), 61-83. [all oldies]	Assign: R-1
2	8/31	General issues in cross-cultural research	<p>Brockner, J. (2003). Unpackaging country effects: On the need to operationalize the psychological determinants of cross-national differences. In R. M. Kramer, &amp; B. M. Staw (Eds.), <i>Research in organizational behavior</i> (Vol. 25) (pp. 333-367). Amsterdam: Elsevier. [Alicia]</p> <p>Leung, K. &amp; van de Vijver, F.J.R. (2008). Strategies for strengthening causal inferences in cross-cultural research: The consilience approach. <i>International Journal of Cross Cultural Management</i>, 8, 145-169. [Zach]</p> <p>Peterson, M. F., &amp; Søndergaard, M. (2011). Traditions and transitions in quantitative societal culture research in organization studies. <i>Organization Studies</i> 32(11), 1539-1558. [Yadi]</p> <p>Content videos: (see Canvas page)</p> <p>Poortinga, Y. H., &amp; Fischer, R. (2014, July). Why questionable null-hypotheses and convergent search for evidence erode research on behavior and culture. In Y. Poortinga (Convener), <i>Addressing methodological vulnerabilities in research on behavior and culture</i>. Symposium presented at the 2014 International Congress of the International Association for Cross-Cultural Psychology, Reims, France. (video) [Jungah]</p> <p>Matsumoto, D. (2014, July). Random thoughts about methodological vulnerabilities in research on behavior and culture. In Y. Poortinga (Convener), <i>Addressing methodological vulnerabilities in research on behavior and culture</i>. Symposium presented at the 2014 International Congress of the International Association for Cross-Cultural Psychology, Reims, France. (video) [Xiaowen]</p>	<p>Due: R-1</p> <p>Assign: R-2a</p>
3	9/7	Hurricane Day		Due: R-2a

4	9/14	Values Revisited	<p>Schwartz, S. H. (2013). Rethinking the concept and measurement of societal culture in light of empirical findings. <i>Journal of Cross-Cultural Psychology, 45</i>(1), 5-13. [Tessly]</p> <p>Minkov, M. (in press). Revision of Hofstede's model of national culture: Old evidence and new data from 56 countries. <i>Cross Cultural &amp; Strategic Management</i>. [Julie]</p> <p>Tormos, R Vauclair, C., &amp; Dobewall, H. (2017). Does contextual change affect basic human values? A dynamic comparative multilevel analysis across 32 European countries. <i>Journal of Cross-Cultural Psychology, 48</i>(4) 490-510. [Hairong]</p>	Due: R-2b
4	9/13		SIOP submissions due 5pm	
5	9/21	Qualitative and mixed methods	<p>Burke-Johnson, R., &amp; Onwuegbuzie, A. J. , &amp; Turner, L. A. (2007). Toward a definition of mixed methods research. <i>Journal of Mixed Methods Research, 1</i>(2), 112-133. [Ann]</p> <p>Symon, G., &amp; Cassell, C. (2012). Assessing qualitative research. In G. Symon, &amp; C. Cassell (Eds.), <i>Qualitative organizational research</i> (pp. 204-223). Los Angeles: Sage. [Mina]</p> <p>Bachiochi, P. D., &amp; Weiner, S. P. (2002). Qualitative data collection and analysis. In S. G. Rogelberg (Ed.), <i>Handbook of research methods in industrial and organizational psychology</i> (pp. 161-183). Malden, MA: Blackwell. [Alicia]</p> <p>Content article: Carsten, M. K., Uhl-Bien, M., West, B. J., Patera, J. L., &amp; McGregor, R. (2010). Exploring social constructions of followership: A qualitative study. <i>The Leadership Quarterly, 21</i>(3), 543-562. [Zach]</p>	<p>Due: R-2c</p> <p>Assign: R-3 Big Data</p>
6	9/28	Indigenous psychology; emic/etic; epistemology	<p>Greenfield, P. M. (2000). Three approaches to the psychology of culture: Where do they come from? Where can they go? <i>Asian Journal of Social Psychology, 3</i>, 223-240. [Yadi]</p> <p>Morris, M. W., Leung, K., Ames, D., &amp; Lickel, B. (1999). Views from inside and outside: Integrating emic and etic insights about culture and justice judgment. <i>Academy of Management Review, 24</i>(4), 781-796. [Jungah]</p> <p>Content article: Severance, L. et al. (2013). The psychological structure of aggression across cultures. <i>Journal of Organizational Behavior, 34</i>, 835-865. [Xiaowen]</p>	Due: R-3a Big Data

7	10/5	Culture Distance and Response Biases	<p>Shenkar, O., (2012). Cultural distance revisited: Towards a more rigorous conceptualization and measurement of cultural differences. <i>Journal of International Business Studies</i>, 43, 1-11. [Tessly]</p> <p>Berry, H., Guillén, M. F., &amp; Zhou, N. (2010). An institutional approach to cross-national distance. <i>Journal of International Business Studies</i>, 41, 1460-1480. [Julie]</p> <p>Malham, P. B., &amp; Saucier, G. (2016). The conceptual link between social desirability and cultural normativity. <i>International Journal of Psychology</i>, 51(6), 474-480. [Hairong]</p> <p>Von de Vijver video from IACCP 2017 conference</p> <p>Content article:</p> <p>Froese, G. J., &amp; Peltokorp, V. (2011). Cultural distance and expatriate job satisfaction. <i>International Journal of Intercultural Relations</i>, 35, 49-60. [Mina]</p>	Due: R-3b Big Data Assign: Linkage
8	10/9 – 10/10	Fall break	Columbus Day 10/9	
8	10/12	Norms and normology	<p>Leung, K., &amp; Morris, M. (2014). Values, schemas, and norms in the culture-behavior nexus: A situated dynamics framework. <i>Journal of International Business Studies</i>, 1-23. [Alicia-&gt;Ann]</p> <p>Morris, M. W, Hong, Y. Y., Chiu, C. Y., &amp; Liu, Z. (2015). Normology: Integrating insights about social norms to understand cultural dynamics. <i>Organizational Behavior and Human Decision Processes</i>, 129, 1-13. [Zach]</p> <p>Empirical paper:</p> <p>Roos, P, Gelfand, M., Nau, D., &amp; Lun, J. (2015). Societal threat and cultural variation in the strength of social norms: An evolutionary basis. <i>Organizational Behavior and Human Decision Processes</i>, 127, 14-23. [Yadi]</p>	
9	10/19	Test adaptation; equivalence overview and EFA Measurement Invariance	<p>Byrne, B. (2016). Adaptation of assessment scales in cross-national research: Issues, guidelines, and caveats. <i>International Perspectives in Psychology: Research, Practice, Consultation</i>, 5(1), 51-65. [Jungah-&gt;Alicia]</p> <p>Content:</p> <p>Van de Vijver, F. J. R., Valchev, V. H., &amp; Suanet, I. (2008). Structural equivalence and differential item functioning in the social axioms survey. In K. Leung, &amp; M H. Bond (Eds.), <i>Psychological aspects of social axioms: Understanding global belief systems</i> (pp. 51-80). New York: Springer. [Xiaowen-&gt;Jungah]</p>	Due: Linkage  Assign: EFA equivalence

10	10/26	Personality papers	<p>Stankov, L. (2016). Major psychological dimensions of cross-cultural differences: Nastiness, social awareness/morality, religiosity and broad conservatism/liberalism. <i>Learning and Individual Differences, 49</i>, 138-150. [Xiaowen]</p> <p>Fischer, R., &amp; Boer, D. (2015). Motivational basis of personality traits: A meta-analysis of value-personality correlations. <i>Journal of Personality, 83</i>(5), 491-510. [Tessly-&gt;Julie]</p> <p>McCrae, R. R. et al. (2013). The inaccuracy of national stereotypes. <i>Journal of Research in Personality, 47</i>, 831-842. [Julie-&gt;Tessly]</p> <p>Schmitt, D. P., et al. (2008). Why can't a man be more like a woman? Sex differences in Big Five personality traits across 55 cultures. <i>Journal of Personality and Social Psychology, 94</i>(12), 168-182. [Hairong]</p>	Due: EFA equivalence Part A
11	11/1 Wed		Due: EFA equivalence Part A	
11	11/2	Test equivalence and CFA	<p>Ho, J., Nesbit, P. L., Jepsen, D., &amp; Demirian, S. (2012). Extending self-leadership research to the East: Measurement equivalence of the Chinese and English versions of the MSLQ. <i>Asian Journal of Social Psychology, 15</i>, 101-111. [Ann]</p> <p>Malham, P. B., &amp; Saucier, G. (2014). Measurement invariance of social axioms in 23 countries. <i>Journal of Cross-Cultural Psychology, 45</i>(7), 1046-1060. [Mina]</p> <p>Masters:</p> <p>Ho et al. (2012)</p> <p>Malham &amp; Saucier (2014)</p> <p>Chao, G. T., &amp; Moon, H. (2005). The cultural mosaic: A metatheory for understanding the complexity of culture. <i>Journal of Applied Psychology, 90</i>, 1128-1140.</p> <p>Pellegrini, E. K., Scandura, T. A., &amp; Jayaraman, V. (2010). Cross-Cultural Generalizability of Paternalistic Leadership: An Expansion of Leader-Member Exchange Theory. <i>Group &amp; Organizational Management, 35</i>(4), 391-420,</p>	Assign: CFA equivalence
12	11/8 Wed		Due: EFA equivalence Part B	
12	11/9	Neuro-science and Genetics	<p>Sasaki, J. Y., &amp; Kim, H. S. (2017). Nature, nurture, and their interplay: A review of cultural neuroscience. <i>Journal of Cross-Cultural Psychology, 48</i>(1), 4-22. [Alicia]</p> <p>Minkov, M., Welzel, C., &amp; Bond, M. H. (2016). The impact of genes, geography, and educational opportunities on national cognitive achievement. <i>Learning and Individual Differences, 47</i>, 236-243. [Zach]</p>	
12	11/10		Veterans Day holiday	
13	11/15 Wed		Due: CFA equivalence Part A	

13	11/16	Asian Century	<p>Talhelm, T, Zhang, X., Oishi, S., Shimin, C., Duan, D, Lan, X., &amp; Kitayama, S. (2014). Large-scale psychological differences within China explained by rice versus wheat agriculture. <i>Science, 344</i>, 603-608. [Yadi]</p> <p>Minkov, M., &amp; Blagoev, V. (2014). Is there a distinct Asian management culture? <i>Asia Pacific Business Review, 20</i>(2), 209-215. [Xiaowen]</p> <p>Redding, G. (2017). Components and process in social science explanation: Is there a role for Yin-Yang balancing? <i>Cross-cultural and Strategic Management, 24</i>(1), 152-166. [Hairong]</p> <p>Zhou, J., &amp; Su, Y. (2010). A Missing Piece of the Puzzle: The Organizational Context in Cultural Patterns of Creativity. <i>Management and Organizational Review, 6</i>(3), 391-413. [Jungah]</p>	
14	No class		Thanksgiving holiday Wed-Thur-Fri 11/26-!Yipes!	
15	11/29 Wed		Due: CFA equivalence Part B	

15	11/30	Isomorphism and Multilevel research	<p>Leung, K., &amp; Bond, M. H. (2008). Psycho-logic and eco-logic: Insights from social axiom dimensions. In F. J. R. Van de Vijver, D. A. van Hemert, &amp; Y. H. Poortinga (Eds.). <i>Multilevel analysis of individuals and cultures</i> (pp. 199-222). New York: Lawrence Erlbaum. [Julie]</p> <p>Fontaine, J. R. J., &amp; Fischer, R. (2011). Data analytic approaches for investigating isomorphism between the individual-level and the cultural-level internal structure. In D. Matsumoto, &amp; F. J. R. van de Vijver (Eds.), <i>Cross-cultural research methods in psychology</i> (pp. 273-298). Cambridge, MA: Cambridge University Press. [Tessly]</p> <p>Fischer, R. (2008). Multilevel approaches in organizational settings: Opportunities, challenges and implications for cross-cultural research. In F. J. R. Van de Vijver, D. A. van Hemert, &amp; Y. H. Poortinga (Eds.). <i>Multilevel analysis of individuals and cultures</i> (pp. 175-198). New York: Lawrence Erlbaum. [Ann]</p> <p>Masters: Leung &amp; Bond (2008)</p> <p>Gelfand, M. J., Nishii, L. H., &amp; Raver, J. L. (2006). On the Nature and Importance of Cultural Tightness-Looseness. <i>Journal of Applied Psychology</i>, 91(6), 1225-1244.</p> <p>Vogel, R., Mitchell, M. S., Tepper, B. J., Restubog, S. L. D., Hu, C., Hua, W., &amp; Huang, J.-C. (2015). A cross-cultural examination of subordinates' perceptions of and reactions to abusive supervision. <i>Journal of Organizational Behavior</i>, 36, 720-745.</p> <p>Zhu, J., Wanberg, C. R., Harrison, D. A., &amp; Diehn, E. W. (2015). Ups and Downs of the Expatriate Experience? Understanding Work Adjustment Trajectories and Career Outcomes. <i>Journal of Applied Psychology</i>,</p>	
16			Last day of classes – Wednesday December 6	
17	12/13	Midnight	Finals week	Proposal due